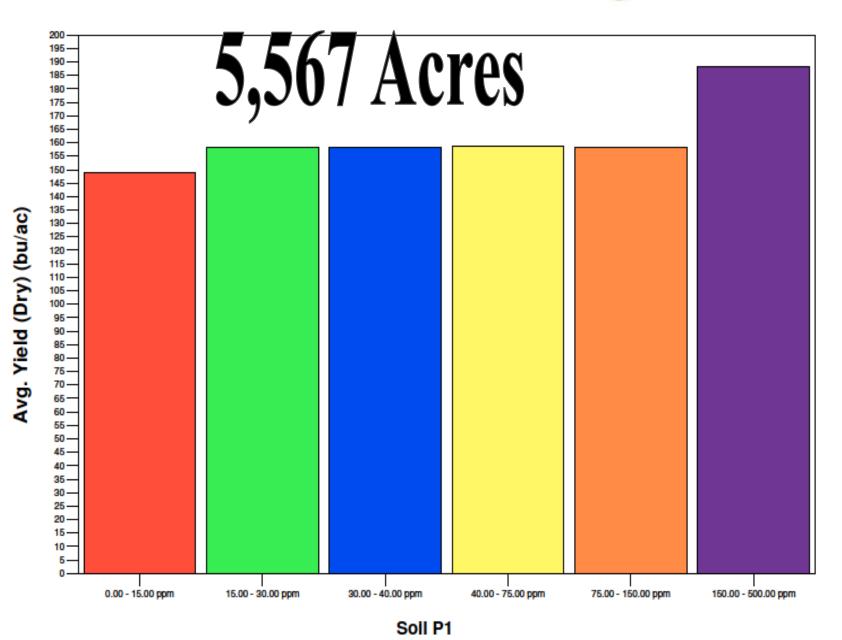
## Data Driven Fertility Recommendations

The 20 year evolution in soil fertility management

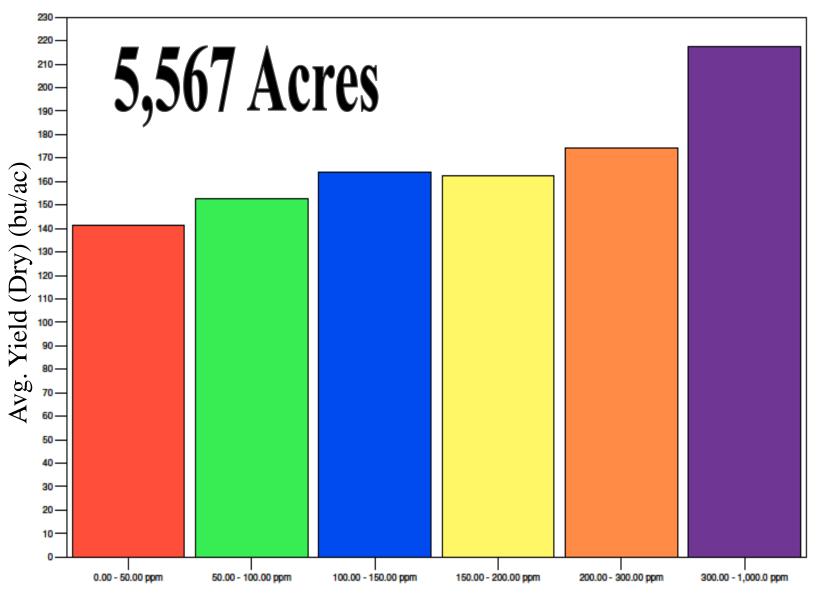
#### Surprising Facts You may not know.

- A 1 pound soil sample represents 2.5 million pounds of soil on a 2 ½ acre grid.
- Soil Test results are not an actual measurement of nutrients, but a number derived from a testing process, then calibrated to yield response.
- pH above 7 can be worse than lower pH.
- For the most part, higher levels of P and K do not equal more yield.
- Less than 15% of the time does low P and K have influence on yield.





#### Corn Yield to Potassium



Soil K

# A few things that affect soil test variability and little to do with soil type.

- Distance from the barn.
- Gravel roads
- Drainage
- Poor application of fertilizer/manure
- Tillage/erosion
- Crop removal / history

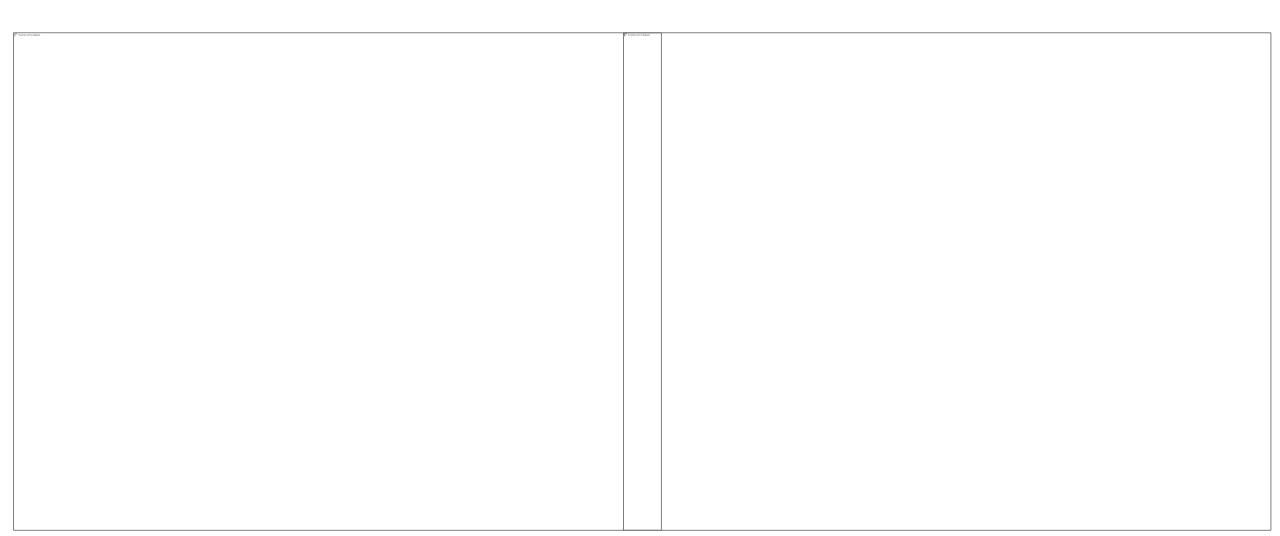
### Soil Testing Tools

- Probe
- Automatic





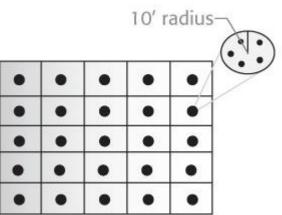
### 2 Different maps from the same data set!



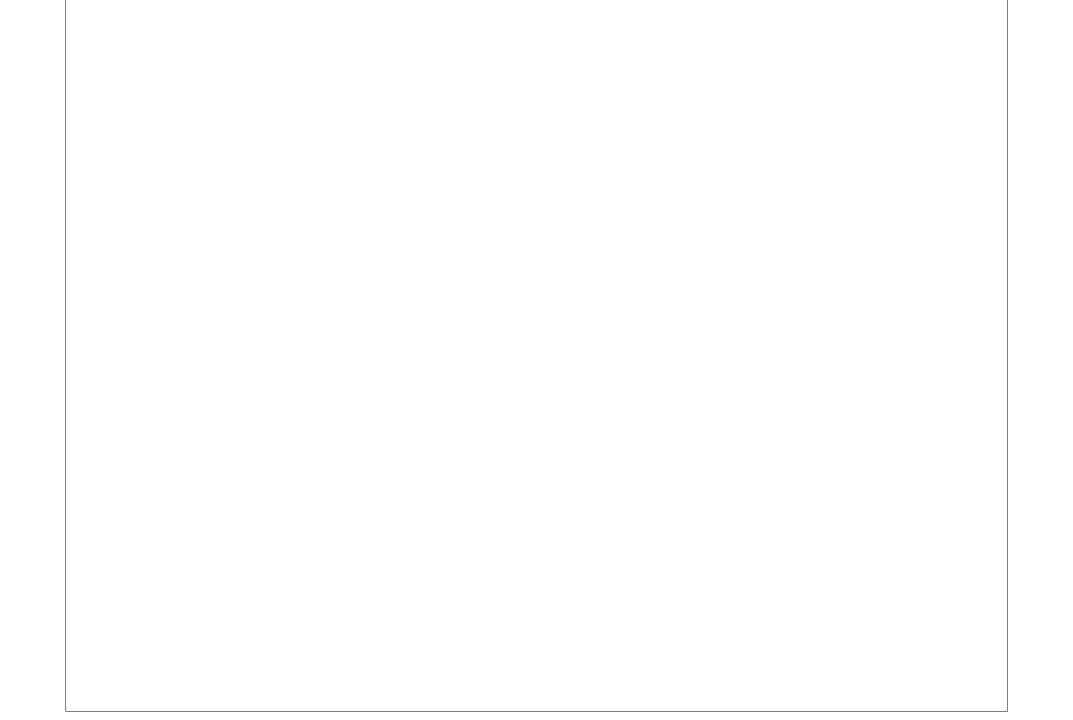
#### History of soil testing

- Whole Field 10 or 20 acre plots
- Soil Type
- Grid Sampling
- Zone sampling
- Directed sampling

No Soil Sampling system is perfect!



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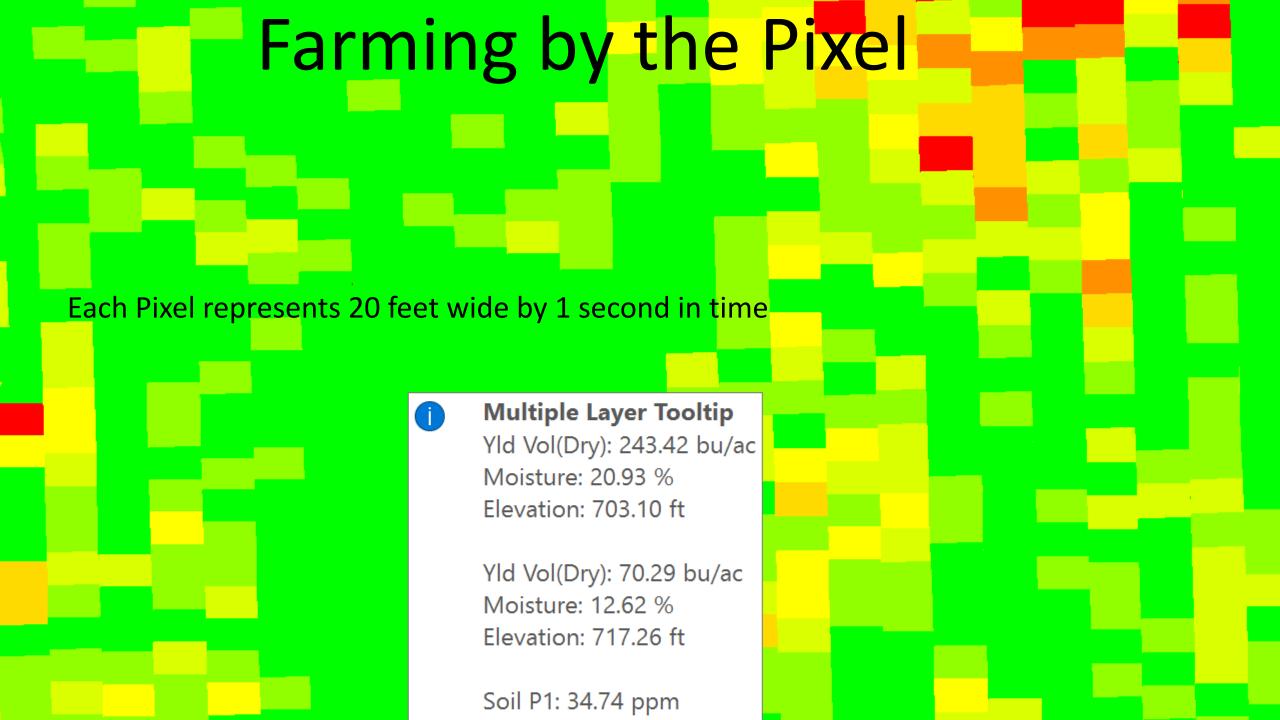
2016 2010

Red is Critically Low Green is High Yield

**17 PPM** 

Red is Critically Low Phosphorous **Green is Higher Yields** 

70 Points of information 29,342 Points of information



141 lbs. per Acre

97 lbs. per Acre

#### Potash RX

259 Lbs Average

161 lbs. Average

### Map Rx

#### **Application Numbers**

- Grower A
  - Saved 22 lbs. of map on 460 Acres
  - Used 22 more lbs. of potash on 460 Acres
- Grower B
  - Used 2.7 more lbs. of map on 614 acres
  - Saved 48 lbs. of potash on 614 acres

#### That is almost 15 tons!

#### Benefits of Data Driven Recomendations

- More accurate.
- Less wasted fertilizer on unproductive pixels.
- Reward more productive pixels.
- Easily customizable. Add 10% or reduce 10% in tight years.
- Can work on 1 or 2 years data.
- Keeps high yielding pixel fertility from falling to critical levels.

## It is my opinion Good Soil Testing and Good Yield Maps will put more Money in Your Pocket and do more for the environment than any of these Products!

- Pop up fertilizer
- Foliar fertilizer
- Phosphorous additives
- Gypsum
- Soil conditioners
- Root enhancers
- Etc.

## Questions?



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